



DEVELOPING THE FUTURE

The Newsletter of the Casilio Companies

Volume Three, Issue 1 1999

P.A.T. CONSTRUCTION MANAGEMENT AWARDED CLARENCE LIBRARY PROJECT

P.A.T. Construction Management has been awarded the Town of Clarence Library project. The library project, including furnishings, is estimated at \$4.2 million. The 16,900 square foot facility shall be constructed on land between the Clarence Town Hall and Old Goodrich Road.

The existing 8,200 square foot library is located on Main Street in Clarence, New York. Completion is planned for Spring/Summer 2001.

P.A.T. SIGNS MANAGEMENT CONTRACT WITH OUR LADY OF PEACE CHURCH

Our Lady of Peace Church on Main Street in Clarence, New York signed a \$1.5 million construction management contract with P.A.T. Construction Management. The construction addition shall include a new Parish Hall and School.

CONTRACT SIGNED WITH FRITO LAY

A design build project was signed with FritoLay of Dallas, Texas, earlier this month. The 50,000 square foot deluxe distribution center was designed by the Casilio Companies as a state-of-the-art facility

Located in Williamsville, New York, the distribution Center will be completed March of 2000.

Construction Managers, General Contractors, Site Developers, Trucking, Real Estate Development, Management and Brokerage

KALEIDA APPOINTS PAT CASILIO, SR.

Pat Casilio, Sr. was appointed early this year as Chairman of the Kaleida Suburban Rural Hospital Trustees Council. Mr. Casilio was past Vice-President of the Advisory Board of Millard Fillmore Suburban Hospital.

CONSTRUCTION COMPLETED IN TIME FOR ALBRIGHT MONET EXHIBIT

Early this year, Casilio Companies completed major construction renovations at the Albright-Know Art Gallery, Buffalo, New York. The project was completed on time and under budget to celebrate the re-opening of the gallery, which hosted the North American Tour of "Monet at Giverny."

PAT CASILIO HONORED BY THE VOCATIONAL TECHNOLOGY GUILD OF BUFFALO, NY

Pat Casilio, Sr., CEO of Casilio Companies, was honored by the Vocational Technology Guild of Buffalo, for his tireless efforts on behalf of Occupational Education and the Youth of the City of Buffalo. The award was presented to Mr. Casilio at the organization's Annual Award Dinner on February 27, 1999.

Mr. Casilio is a member of the Superintendent's Advisory Council for Vocational Education (Buffalo Board of Education). Also, he is a past Chairman of the McKinley High School Advisory Board, D'Youville College, and Past Chairman on the Erie Community College Advisory Board.



PETER CASILIO RECEIVES SPECIAL RECOGNITION FROM THE BUFFALO NIAGARA PARTNERSHIP

The Buffalo Niagara Partnership, in its first Annual Awards Ceremony, awarded



CASILIO TO REHAB DISTRIBUTION CENTER FOR TRICO PRODUCTS

P.A.T. Construction Management has been contracted to renovate the former Molson Distribution Center at 50 Thielman Drive, Buffalo, New York for Trico Products.

"The 150,000 square foot structure shall include offices and a state of the art manufacturing facility," stated Peter Casilio, President and Project Executive for P.A.T.

In August of 1998, Trico and the United Auto Workers announced a deal that would keep the company's 237 jobs in Buffalo. The Erie County Industrial Development Agency approved a \$5.7 million bond resolution to assist the project.

The windshield wiper manufacturer will move its downtown operations on Washington Street to the new facility in September of this year.

The property was a joint development with Casilio Companies, Seneca Development and Zappia Enterprises Inc.

CASILIO COMPANIES PUBLISHES WEB SITE

Please come and surf our brand new website at www.casilioco.com. Here you can view our company's property listings, browse for information on our services, and, in the future, view present articles from this publication.

Peter Casilio, President of P.A.T. Construction Management, a Special Recognition Award Honoring Excellence.

The award was presented on February 23, 1999 at the Tralfamadore Café in Buffalo, New York. Mr. Casilio was recognized for his contribution and efforts on behalf of Buffalo businesses. He has been actively dedicated through his participation on the Small Business Council, Benefit Committee, Revenue Committee and Government Affairs Steering Committee.

Other recipients included NOCO Energy Corp., M&T Bank, AAA of Western and Central New York.

Mr. Casilio is a member of the Board of Directors of the Buffalo Niagara Partnership.

CASILIO COMPANIES RECOGNIZED BY HISPANICS UNITED OF BUFFALO

The Casilio Companies was recognized by Hispanics United of Buffalo for their efforts in establishing and implementing the first Workforce Development Program. Peter Casilio and Mary Powell accepted the award on behalf of the Casilio Companies at the May 20, 1999 Awards Dinner at the Adams Mark Hotel in Buffalo, New York.

Associated Builders and Contractors (ABC) facilitated the Workforce Development Program. Mr. Casilio gives special thanks to Habitat for Humanity for their hands-on training during the program. Twenty-one City of Buffalo Hispanic residents graduated from the 12 week program, which instructed them in construction trades. All graduates were placed within the Western New York Construction Industry.

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DESIGN-BUILD

The Design-Build system of project delivery is an integration of design and construction, characterized by a single entity, providing all the services necessary to design and construct the project based upon the requirements established by the Owner. This approach enables design and construction to become parts of a unified system for project delivery. With a single point of responsibility resting with the Design-Build Team, this avoids the finger pointing that seems a customary part of the traditional project delivery system.

While Design-Build has been applied to a variety of project types, there are certain characteristics of projects that are best suited for the Design-Build approach. In particular, the Design-Build approach is suited to projects with clearly defined and repetitive design and construction requirements. Fast-food restaurants and tract housing are but two examples of such projects often cited.

The Design-Build approach has also been found to be appropriate for projects driven by performance needs. For example, a manufacturer who needs to construct facilities to bring a new product quickly to market finds that the Design-Build approach can best address the performance needs and scheduling demands of such a

project. Finally, Design-Build approach is attractive to owners who are particularly concerned with controlling the risks normally associated with design and construction.

Companies of all types and sizes turn to Casilio for their expertise. Each benefits from their knowledge of building technology and materials, bidding and budgeting capabilities, accessing government development funds, field supervision skills, and contracts with architects and the best qualified subcontractors with architects and their best qualified subcontractors. The Casilio Companies take a vigilant and pro-active approach to safeguarding our client's interest and investment, and reducing risk of any kind.

Since 1965, the Casilio Companies have been dedicated to completing quality projects. Our distinction of doing so consistently is well known and well respected. Each successful project strengthens our company's foundation, as we continue to build our great reputation.

BREAKING GROUND AT WYNDHAM LAWN FOR CHILDREN

P.A.T Construction Management, a Casilio Company, broke ground on a \$8.5 million school for Wyndham Lawn Home for Children, Lockport, New York. P.A.T. President and Project Executive, Peter Casilio, states, "The facility will encompass classrooms, gymnasium, cafeteria, library, computer room, and soccer field. This is our second project with Wyndam Lawn and we are pleased to have the opportunity to assist them."

Founded in 1871 as an orphanage, Wyndham Lawn Home for Children currently provides therapeutic residential care for children with emotional and behavioral problems throughout Western New York.

As a program of New Directions Youth and Family Services, Inc., the Wyndam Lawn Campus School provides special education services for both residents and children in the community whose needs cannot be met at their local school.

"Our new school is replacing buildings meant to be temporary when they were trucked onto the grounds over 225 years ago," says Greg Speranza, Campus School Principal. "This state-of-the-art facility is going to be a tremendous boost for our students and teachers alike."

Other programs operating under the New Directions umbrella include: Randolph Childrens Home, Global Village Therapeutic Foster Care and Southern Tier Non-Secure Detention.

For more information on Wyndham Lawn or any New Directions programs, please contact Maxanne Rees at (716) 433-4487. The facility will be completed and ready for occupancy by fall 2000. (Co-author, Valerie Kruze)

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